



**City of Kingston  
Report to Council  
Report Number 19-154**

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**To:** Mayor and Members of Council

**From:** Sheila Kidd, Commissioner, Transportation & Public Works

**Resource Staff:** Jeremy DaCosta, Director, Transit & Fleet Services

**Date of Meeting:** June 4, 2019

**Subject:** Award of Contract – 2020 Model Year, Tandem Axle, Dual Stream, Rear Loading Refuse Packer

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**Executive Summary:**

Staff issued a request for proposals (RFP F31-TIS-TS-FL-2019-07) for the purchase of one 2020 model year tandem axle, dual stream, rear loading refuse packer. This unit is a replacement for an existing refuse packer that has fulfilled lifecycle expectations.

Two proposals were received in response to the RFP. One of the proposals was rejected and not evaluated because it did not meet the required specifications.

Council approval is required because less than three proposals were received.

**Recommendation:**

**That** Mayor and Clerk be authorized to enter into a contract, in a form satisfactory to the Director of Legal Services, with Francis Canada Truck Centre Inc. for the purchase of one 2020 model year tandem axle, dual stream, rear loading, refuse packer (F31-TIS-TS-FL-2019-07), for the total purchase price of \$264,254 plus applicable taxes.

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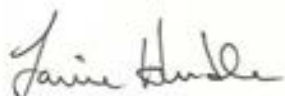
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**Authorizing Signatures:**



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**Sheila Kidd, Commissioner,  
Transportation & Public Works**



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**Lanie Hurdle, Acting Chief  
Administrative Officer**

**Consultation with the following Members of the Corporate Management Team:**

Gary Dyke, Commissioner, Corporate Enterprise Services	Not required
Peter Huigenbos, Acting Commissioner, Community Services	Not required
Jim Keech, President & CEO, Utilities Kingston	Not required
Desirée Kennedy, Chief Financial Officer & City Treasurer	Not required

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**Options/Discussion:**

Staff issued a Request for Proposals (RFP) on behalf of the Solid Waste Division for the purchase of one 2020 model year tandem axle, dual stream, rear loading refuse packer. This unit is a replacement for an existing refuse packer that has fulfilled lifecycle expectations. The submission was evaluated using the following criteria:

- Pricing and Related Costs - 40%
- Specification Compliant - 35%
- Warranty - 10%
- Delivery - 10%
- Accessibility Standards for Customer Service, Ontario Regulation 429/7 - 5%

Two proposals were received in response to the RFP. The proposal submitted by FST Canada Inc. operating as Joe Johnson Equipment was rejected and not evaluated because it did not meet the required specifications.

The proposal submitted by Francis Canada Truck Centre Inc. complied with all specifications requested in the RFP and the pricing and related costs are within approved budget. Staff recommends entering into a contract with Francis Canada Truck Centre Inc. for the purchase of one 2020 model year tandem axle, dual stream, rear loading, refuse packer for the total purchase price and related costs of \$264,254 plus applicable taxes.

A rear loading refuse packer is a very specialized piece of equipment that is widely used by municipalities that operate split-stream collection systems. There are a limited number of manufacturers that provide this type of equipment so a limited response to an RFP of this nature is not unusual.

The Solid Waste Division is currently operating nine similar units within their fleet. The truck is expected to be in service in the fourth quarter of 2019.

**Policy/By-Law:**

By-Law Number 2000-134 “A By-law to Establish Purchasing Policies and Procedures for the City of Kingston”, as amended

**Notice Provisions:**

Not applicable

**Accessibility Considerations:**

Not applicable

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**Financial Considerations:**

Sufficient funds are approved in the Fleet operating budget for this purchase.

**Contacts:**

Jeremy DaCosta, Director, Transit & Fleet Services 613-546-4291 extension 1310

Robert (Bud) Steele, Manager, Fleet Services 613-546-4291 extension 2216

**Other City of Kingston Staff Consulted:**

Carl Smith, Supervisor, Solid Waste & Recycling

Gord Warner, Supervisor, Fleet Operations

**Exhibits Attached:**

Not applicable