



**City of Kingston
Report to Council
Report Number 19-199**

To: Mayor and Members of Council

From: Sheila Kidd, Commissioner, Transportation & Public Works

Resource Staff: Jeremy DaCosta, Director, Transit & Fleet Services

Date of Meeting: July 9, 2019

Subject: Award of Contract – 2020 Model Year, 16,500 GVWR Extended Cab Chassis with an 8-yard Split Stream Refuse Packer Body

Executive Summary:

Staff issued a Request for Proposals (RFP) for the purchase of one 2020 model year, 16,500 Gross Vehicle Weight Rating (GVWR) extended cab chassis with an 8-yard split stream refuse packer body. This unit is a replacement for an existing unit that has fulfilled lifecycle expectations.

Two proposals were received in response to the RFP. Council approval is required because fewer than three proposals were received.

Recommendation:

That the Director of Transit & Fleet Services be authorized to enter into a contract, in a form satisfactory to the Director of Legal Services, with Petrie Ford Sales for the purchase of one 2020 model year 16,500 GVWR extended cab chassis with an 8 yard split stream refuse packer body (RFP-F31-TIS-TS-FL-2019-09) for the total purchase price of \$110,879 plus applicable taxes.


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Authorizing Signatures:



**Sheila Kidd, Commissioner,
Transportation & Public Works**



**Lanie Hurdle, Acting Chief
Administrative Officer**

Consultation with the following Members of the Corporate Management Team:

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| Peter Huigenbos, Acting Commissioner, Community Services | Not required |
| Jim Keech, President & CEO, Utilities Kingston | Not required |
| Desirée Kennedy, Chief Financial Officer & City Treasurer | Not required |
| Deanne Roberge, Acting Commissioner, Corporate Enterprise Services | Not required |

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Options/Discussion:

Staff issued a Request for Proposals (RFP) on behalf of Solid Waste Services for the purchase of one 2020 model year, 16,500 GVWR extended cab chassis with an 8-yard split stream refuse packer body. Solid Waste Services uses this vehicle for waste collection and to respond to service requests (i.e. missed collections). This vehicle also supports waste collection from public recycling depots when required.

This unit is a replacement for an existing unit that has fulfilled lifecycle expectations. The submission was evaluated using the following criteria:

- Pricing and Related Costs - 45%
- Specification Compliant - 42%
- Warranty - 10%
- Accessibility Standards for Customer Service, Ontario Regulation 429/7 - 3%

Two proposals were received in response to the RFP. The proposal submitted by FST Canada Inc., operating as Joe Johnson Equipment, proposed a Ford F550 Chassis with a Perkins model S8-H255-S-71 refuse packer body for the purchase price of \$130,154 plus applicable taxes.

The Petrie Ford Sales submission proposed a Ford F450 chassis with a Perkins S8-H255-S-71 Refuse packer body for the purchase price of \$110,879 plus applicable taxes.

The split stream refuse body submitted by both parties are the same model and manufacturer. The difference between the two proposals is that the vehicle weight rating of the FST Canada Inc. truck has a higher GVWR. The heavier suspension rating was not requested within the RFP and it is not required by the manufacturer to support the capacity of split stream body under full load conditions.

The Petrie Ford sales proposal complied with all specifications requested in the RFP. Staff recommends entering into a contract with Petrie Ford Sales for the purchase of one 2020 model year 16,500 GVWR extended cab chassis with an 8-yard split stream refuse packer body for the total purchase price \$110,879 plus applicable taxes.

There is no electric vehicle equivalent available for this unit.

Policy/By-law:

By-law Number 2000-134, "A By-law to Establish Purchasing Policies and Procedures for the City of Kingston", as amended.

Notice Provisions:

Not Applicable

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Accessibility Considerations:

Not Applicable

Financial Considerations:

Sufficient funds are approved in the Fleet capital budget for this purchase.

Contacts:

Jeremy DaCosta, Director of Transit and Fleet Services, 613-546-4291, Extension 1310

Robert (Bud) Steele, Manager of Fleet, 613-546-4291, Extension 2216

Other City of Kingston Staff Consulted:

Heather Roberts, Director, Solid Waste Services

Carl Smith, Supervisor, Solid Waste & Recycling, Solid Waste Services

Exhibits Attached:

Not Applicable