

City of Kingston Information Report to Council Report Number 21-204

To: Mayor and Members of Council

From: Desiree Kennedy, Chief Financial Officer & City Treasurer

Resource Staff: Lana Foulds, Director, Financial Services

Scarlet Eyles, Manager, Financial Planning

Date of Meeting: September 7, 2021

Subject: 2021 Second Quarter Operating Budget Report

Council Strategic Plan Alignment:

Theme: Financial measures/budget

Goal: See above

Executive Summary:

This information report provides a financial status update of the general operating budget as at June 30, 2021. Exhibits to the report provide detailed budget and actual information and resulting variances as at the end of the second fiscal quarter. This report also provides preliminary year-end financial projections which reflect the impact of unanticipated pandemic lockdowns in the first half of the fiscal year, resulting in reduced service levels and corresponding revenue reductions.

Staff anticipate that fiscal challenges as a result of the pandemic and reopening activities will continue to impact budget to actual results throughout the remainder of 2021; however, additional provincial funding will help offset some of the pandemic-related costs and pressures. Staff will continue to monitor operating results and, as part of the year end reporting, recommend funding solutions that will manage the 2021 budgetary impacts with the objective of maintaining a balanced budget by year end.

Recommendation:

This report is for information only.

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Authorizing Signatures:

ORIGINAL SIGNED BY CHIEF FINANCIAL OFFICER & CITY TREASURER

Desiree Kennedy, Chief
Financial Officer & City
Treasurer

ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER

Lanie Hurdle, Chief Administrative Officer

Consultation with the following Members of the Corporate Management Team:

Paige Agnew, Commissioner, Community Services

Peter Huigenbos, Commissioner, Business, Environment & Projects

Brad Joyce, Commissioner, Corporate Services

Jim Keech, President & CEO, Utilities Kingston

Sheila Kidd, Commissioner, Transportation & Public Works

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Options/Discussion:

The financial information provided in this report is derived from the financial accounting records of the Corporation as at June 30, 2021. The report reflects the approved operating budget for the year 2021 together with 2021 actual year-to-date revenue and expenditure information.

Three exhibits are attached, reported by group and summarized by department. Board and agency transfers and municipal utilities are summarized as well. Exhibit A reflects the net operating information (revenues less expenditures) at the end of the second fiscal quarter. Exhibits B and C reflect gross revenues and gross expenditures respectively. A variance column is provided for reference purposes and generally reflects the amount of revenues to be generated or expenditures to be spent over the balance of the year. The actual to budget percent column provides a comparative indicator of the proportion of the annualized budget that has been spent or received to date.

Changes to City services and loss of service revenues as a result of unexpected pandemic lockdowns continue to put pressure on the City's fiscal circumstances. The financial results detailed in the exhibits to this report reflect the financial impact of the pandemic to revenues and expenditures to June 30, 2021. Financial results also reflect seasonal and other budget variances normally experienced year to year.

Subsequent to approval of the City's 2021 budget, the Province announced additional funding for COVID related costs. An additional \$1,816,032 in financial support under the 2021 COVID Recovery Funding Program was announced. These funds support the general municipal COVID related pressures for the 2021 fiscal year with excess funds eligible to be placed into a reserve fund for future pandemic pressures. An additional \$1,196,998, for a total of \$5,186,993 of Phase 3 Safe Restart - Transit Funding, was allocated to support costs from April 1, 2021 through to December 31, 2021 with the eligibility to request that excess funds be used in 2022. Recently announced was the final phase of \$2,604,200 in Social Services Relief Funding to support operating or capital related costs until March 31, 2022. Staff continue to work to ensure these funds are maximized in addressing the financial impact of the pandemic on operations in 2021.

Year-End Projections

This report also provides preliminary financial projections for the 2021 fiscal year-end. The 2021 budget estimates assumed that municipal services would be provided at a restricted capacity based on anticipated pandemic circumstances and region status. For the first part of the year, the City has been subject to unanticipated emergency lockdowns resulting in service closures and/or reduced service levels and corresponding revenue reductions that, in some cases, are greater than originally projected.

Tables 1 and 2 below summarize projected loss of revenues and offsetting expenditure savings by service category to the end of the year. Table 3 summarizes the projected year-end budget variance along with additional provincial pandemic-related funding that will be available to offset the budget challenges.

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The discussion below provides further detail on the actual results to June 30, 2021 and the yearend revenue and expenditure projections.

Revenues

Revenues are tracking at 47% of budget at June 30th before taxation revenues, with shortfalls reported for user fee revenues in parking, recreation, airport, and fiscal services as a result of service level impacts related to COVID-19. The following information provides Council with further detail by revenue category.

Transit revenues

Transit fee revenues were budgeted at \$11.6M or 45% of pre-pandemic levels. At June 30th, these revenues were tracking at 44% of budget including \$2.75M of Safe Restart Transit Stream funding used to offset net revenue losses. Transit has been operating at reduced service levels which has helped to partially offset the loss of revenues with lower than budgeted expenditures for staffing and fuel costs. Assuming that fare revenues meet monthly budget targets for the remainder of the year, transit services are projecting a year-end revenue shortfall of \$5.2M which will be fully covered by Safe Restart Transit Stream funds.

Parking revenues

Parking revenues were budgeted at \$9.6M which was slightly below pre-pandemic levels; however, these revenues were approximately 28% of budget at June 30th. Lower than anticipated expenditures assisted in offsetting some of the revenue losses. Parking revenues are projected to increase with the lessening of pandemic restrictions but are projected to be under budget by \$1.6M at year-end.

While Parking losses could be recovered from the Parking Reserve Fund in accordance with policy, any contribution from the Parking Reserve Fund will be determined as part of further review to determine appropriate deficit-funding strategies that maximize provincial funding and preserve long-term municipal funds for their intended use.

Solid Waste revenues

Solid Waste revenues for sale of recyclables and sale of garbage bag tags were tracking at 93% of budget at the end of June. As a result, total solid waste revenues are projected to be \$400K over budget at year-end. Actuals to date reflect a strong market for recyclables resulting in increased revenues from the sale of these materials.

Recreation and sports field revenues

Recreation revenues were budgeted at \$5.3M representing 50% of pre-pandemic levels. At June 30, 2021, Recreation & Leisure Services reflected gross revenue earned of approximately 35% of budget, with shortfalls in membership and registration fees, ice rental revenues, marina revenues and other user fees as a result of the unanticipated pandemic restrictions. Lower

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recreation revenues have been partially offset by reductions in direct costs. Recreation revenues are projected to be under budget by \$1.2M at year-end including \$800K for ice rentals and \$400K for other revenues such as membership and registration fees and marina mooring fees. Sports field revenues, reported under Public Works, are projected to be under budget by an additional \$100K due to timing of opening.

Airport revenues

Airport revenues were budgeted at \$950K or 48% of pre-pandemic levels. Airport revenues continue to be impacted by the pandemic as a result of pandemic restrictions and limited air travel. Revenues to the end of June were tracking at 25% of budget but have been primarily offset by direct cost savings related to wages and contracted services. Staff continue to develop strategies to restore air service as travel is deemed safe. Airport revenues, including passenger, terminal and landing fees, and parking revenues are projected to be \$250K under budget at year-end.

Corporate revenues

Investment revenues were budgeted at \$1M or 65% of pre-pandemic levels based on anticipated market activity. Investment and bank interest at the end of June was tracking at 38% of a total annual budget of \$1.0M. Investment and bank interest is projected to be under budget by \$250K at year-end.

Gross Provincial Offences Act revenues at the end of June were approximately 24% of the \$1.6M budget due to a reduction of tickets issued. These revenue losses are reduced by lower Provincial costs incurred to manage the program. Net Provincial Offences Act (POA) revenues budgeted in Fiscal Services show a shortfall of \$145K at the end of June. It is projected that provincial offences net revenues will be less than budget by approximately \$300K at year-end.

A total projected loss of revenues at year-end of \$8.5M is summarized in the table below:

Table 1: 2021 Projected Loss of Revenues

Revenue Source	2021 Year-End Projected Loss of Revenues
Transit revenues	\$ 5,200,000
Parking revenues	1,600,000
Solid Waste revenues	(400,000)
Recreation and sport field revenues	1,300,000
Provincial offenses revenues	300,000
Airport revenues	250,000
Corporate revenues	250,000
Total projected revenue loss – December 31, 2021	\$ 8,500,000

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Operating Expenditures

Operating expenditures were tracking at approximately 49% of budget at June 30th. Cost savings as a result of reductions in direct service costs, fuel, and utility savings, as well as savings realized from staff vacancies and turnover and other discretionary costs across departments, are helping to offset revenue shortfalls to date.

Exhibit C reflects direct cost savings in a number of departments, including Transit, Parking, Recreation, and Airport, where services were reduced or cancelled as a result of unanticipated emergency lockdowns and pandemic restrictions. Operating results also reflect expected seasonal or other timing variances in services such as public works and engineering. Further detail by expenditure category is provided below.

Wages and benefit cost savings – Year-end projections for wage and benefit cost savings of approximately \$500K reflect direct cost savings from pandemic related service level reductions, as well as operational savings resulting from staff vacancies and turnover and timing of new hires in a number of departments, including Parking, Transit, Financial Services, and Housing and Social Services.

Fuel savings - While 2021 fuel budgets already reflected reduced service levels and lower prices, fuel cost savings of approximately \$317K were realized to the end of June as a result of higher than anticipated reductions in service levels and lower than budgeted fuel prices, primarily in Transit. Considering the more recent increases in fuel prices and service volumes that are anticipated to increase in September, total fuel savings are projected to be approximately \$350K at year-end.

Utility savings – With ongoing temporary closures and reduced usage of City buildings, utility savings of \$250K are projected at year-end, with the majority of savings reported in Facilities Management.

Service cost reductions and discretionary spending – In addition to reduced direct service cost reductions related to service level reductions, departments have been diligent in managing discretionary spending in response to the ongoing pandemic situation.

Projected expenditure savings at year-end of approximately \$1.7M are summarized in the table below:

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Table 2: 2021 Projected Operating Expenditure Savings

Expenditure	Projected operating expenditure savings
Salary, wages, and benefit savings	\$ (500,000)
Fuel savings	(350,000)
Utility savings	(250,000)
Service costs and discretionary spending	(600,000)
Total projected expenditure savings	\$ (1,700,000)

2021 Projected Year-End Budget Variance

Table 3 below provides a summary of the 2021 year-end budget projections. While 2021 net operating results are projected to show a deficit of \$6.8M, additional provincial pandemic-related funding will help offset revenue losses.

An additional \$1.8M of funding was announced under the new 2021 COVID Recovery Funding Program to support additional pandemic-related costs and pressures. There is also \$150K remaining of unused 2020 Safe Restart Funding - Municipal Stream Phase 2 that is now eligible for carry forward into 2021. The eligibility period for Phase 3 Safe Restart Funding – Transit (SRF-Transit) monies was also extended through to December 31, 2021.

Table 3: 2021 Projected Year-End Budget Variance

Total projected revenue loss (Table 1)	\$ 8,500,000
Total net expenditure savings (Table 2)	(1,700,000)
Projected 2021 deficit before additional provincial funding	\$ 6,800,000
Additional Provincial Funding:	
Safe Restart Funding - Municipal Stream Phase 2	\$ (150,000)
Safe Restart Funding – Transit Stream	(4,850,000)
2021 Provincial COVID-19 Recovery Funding	(1,800,000)
Projected 2021 deficit (surplus)	\$ -

The status and pace of the pandemic recovery and related restrictions will continue to impact revenue and expenditure projections over the remaining course of the year. In addition, we continue to work with agencies to understand their budgetary impacts of the pandemic and recovery processes. This includes the impact on tourism and resulting shortfalls in municipal accommodation tax revenues. As additional information is available staff will, as part of the year-end reporting, recommend funding solutions that will manage the 2021 budgetary impacts and maximize provincial funding.

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Other revenue and expenditure variances noted in the exhibits to this report at June 30th include:

- Building permit revenues were 61% of budget (\$2.0M) at the end of June resulting in a net transfer to the Building Stabilization Reserve Fund in accordance with the legislation.
- Cultural Services revenue expectations were reduced significantly in the 2021 budget and therefore results to date are not impacted by the unanticipated lockdown restrictions.
- Operating results reflect expected seasonal or other timing variances in Public Works and Engineering.
- The Federal Gas Tax allotment, reported under Fiscal Services, normally received in two
 instalments over the year, was transferred as a lump sum in May to assist municipalities
 with cash flow pressures and shows as a revenue and offsetting transfer to the Federal
 Gas Tax Reserve fund in expenditures. Subsequent to June 30th the city received an
 additional \$7.9M in one-time funding which was transferred to the reserve fund for future
 use.

Staff will continue to monitor the financial impacts of the pandemic on the 2021 municipal operating results with a goal to maintain a balanced budget by year-end.

Existing Policy/By-Law:

By-Law Number 2021-33, A By-Law to Approve the 2021 General Municipal Operating Budget

Notice Provisions:

None

Accessibility Considerations:

The City's <u>Accessibility Standards Policy</u> indicates that the City of Kingston shall, upon request, and in consultation with the person making the request, provide or make arrangements to provide accessible formats and communication supports for persons with disabilities.

Financial Considerations:

Comments are contained within in the Options/ Discussion section of this report and in the exhibits attached

Contacts:

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Scarlet Eyles, Manager, Financial Planning, 613-546-4291 extension 2262

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Other City of Kingston Staff Consulted:

Laura Deak, Manager of Finance, Utilities Kingston

Exhibits Attached:

Exhibit A - Net Operating as at June 30, 2021

Exhibit B - Gross Revenue as at June 30, 2021

Exhibit C - Gross Expenditures as at June 30, 2021

City of Kingston

Net Operating as at June 30, 2021

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Transit Services	8,791,833	17,583,666	8,791,833	50.00%
Corporate Asset Management & Fleet	53,938	225,192	171,254	23.95%
Transportation Services	2,237,227	3,099,739	862,512	72.17%
Engineering Services	262,164	778,478	516,314	33.68%
Public Works Services	11,149,386	24,026,171	12,876,785	46.41%
Solid Waste Services	3,798,555	9,766,298	5,967,743	38.89%
Transportation & Public Works	26,293,103	55,479,544	29,186,441	47.39%
Heritage Services	1,029,380	1,884,505	855,125	54.62%
Planning Services	476,811	1,155,068	678,257	41.28%
Building & Enforcement	572,126	1,315,779	743,653	43.48%
Residential Long Term Care	2,919,778	6,011,301	3,091,523	48.57%
Commissioner's Office	118,550	245,589	127,039	48.27%
Community Services	5,116,645	10,612,242	5,495,597	48.21%
Major Projects	-	-	-	0.00%
Business, Real Estate & Environment	333,903	788,845	454,942	42.33%
Recreation & Leisure Services	4,551,498	8,501,536	3,950,038	53.54%
Arts & Culture Services	1,394,466	2,475,895	1,081,429	56.32%
Climate Leadership Division	149,269	339,800	190,531	43.93%
Commissioner's Office	166,044	317,000	150,956	52.38%
Business, Environment, & Projects	6,595,180	12,423,076	5,827,896	53.09%

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Legal Services	688,096	1,473,530	785,434	46.70%
Office of the City Clerk	836,162	1,860,986	1,024,824	44.93%
Facilities Management & Construction Services	1,305,033	3,838,487	2,533,454	34.00%
Communications & Customer Experience	1,131,464	2,706,269	1,574,805	41.81%
Information Systems & Technology	1,979,263	4,211,422	2,232,159	47.00%
Fire & Rescue	12,640,536	26,023,752	13,383,216	48.57%
Human Resources & Organization Development	1,281,416	3,177,981	1,896,565	40.32%
Commissioner's Office	118,663	271,481	152,818	43.71%
Corporate Services	19,980,633	43,563,908	23,583,275	45.87%
Airport	404,877	699,038	294,161	57.92%
Housing & Social Services	8,670,806	17,327,548	8,656,742	50.04%
Mayor, Council, & CAO	1,108,445	1,970,227	861,782	56.26%
Financial Services	868,981	1,926,060	1,057,079	45.12%
Finance & Administration	11,053,109	21,922,873	10,869,764	50.42%
Agency Transfers	33,792,594	66,358,429	32,565,835	50.92%
Fiscal Services & Capital Levy	22,511,820	43,054,443	20,542,623	52.29%
Agency and Board Transfers & Fiscal Services	56,304,414	109,412,872	53,108,458	51.46%
Sub-Total	125,343,084	253,414,515	128,071,431	49.46%
Taxation Revenue	(247,761,239)	(253,414,516)	(5,653,277)	97.77%
Total Net Operating - Municipal Operations	\$ (122,418,154)	- 9	122,418,154	

	Actuals Year to Date	Annual Budget	YTD=50% Variance Actual to \$ Budget %
Water	(2,614,326)	-	2,614,326
Wastewater	(3,110,922)	-	3,110,922
Gas	(1,615,785)	-	1,615,785
Appliance Rental	(102,031)	-	102,031
Total Net Operating - Municipal Utilities	\$ (7,443,064)	-	\$ 7,443,064

City of Kingston

Gross Revenue as at June 30, 2021

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Transit Services	(5,176,272)	(11,594,508)	(6,418,236)	44.64%
Corporate Asset Management & Fleet	(45,411)	-	45,411	0.00%
Transportation Services	(3,048,981)	(10,171,920)	(7,122,939)	29.97%
Engineering Services	(15,855)	-	15,855	0.00%
Public Works Services	(192,016)	(704,339)	(512,323)	27.26%
Solid Waste Services	(2,329,746)	(3,428,626)	(1,098,880)	67.95%
Transportation & Public Works	(10,808,281)	(25,899,393)	(15,091,112)	41.73%
Heritage Services	(63,264)	(210,885)	(147,621)	30.00%
Planning Services	(511,755)	(1,020,875)	(509,120)	50.13%
Building & Enforcement	(2,768,221)	(4,888,226)	(2,120,005)	56.63%
Residential Long Term Care	(6,533,722)	(12,842,918)	(6,309,196)	50.87%
Community Services	(9,876,962)	(18,962,904)	(9,085,942)	52.09%
Major Projects	(234,981)	(425,082)	(190,101)	55.28%
Business, Real Estate & Environment	(73,515)	(262,154)	(188,639)	28.04%
Recreation & Leisure Services	(1,689,656)	(5,291,818)	(3,602,162)	31.93%
Arts & Culture Services	(73,246)	(241,325)	(168,079)	30.35%
Business, Environment, & Projects	(2,071,398)	(6,220,379)	(4,148,981)	33.30%

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Legal Services	(573,218)	(2,021,455)	(1,448,237)	28.36%
Office of the City Clerk	(64,937)	(129,049)	(64,112)	50.32%
Facilities Management & Construction Services	(1,564,184)	(3,322,127)	(1,757,943)	47.08%
Communications & Customer Experience	(563,250)	(1,140,461)	(577,211)	49.39%
Information Systems & Technology	(574,586)	(1,174,611)	(600,025)	48.92%
Fire & Rescue	(430,553)	(666,266)	(235,713)	64.62%
Human Resources & Organization Development	(116,847)	(386,695)	(269,848)	30.22%
Corporate Services	(3,887,575)	(8,840,664)	(4,953,089)	43.97%
Airport	(236,400)	(948,972)	(712,572)	24.91%
Housing & Social Services	(25,962,943)	(61,304,510)	(35,341,567)	42.35%
Mayor, Council, & CAO	(499,534)	(905,846)	(406,312)	55.15%
Financial Services	(578,615)	(1,312,610)	(733,995)	44.08%
Finance & Administration	(27,277,492)	(64,471,938)	(37,194,446)	42.31%
Agency Transfers	(335,091)	(784,834)	(449,743)	42.70%
Fiscal Services & Capital Levy	(10,073,029)	(11,879,251)	(1,806,222)	84.80%
Agency and Board Transfers & Fiscal Services	(10,408,120)	(12,664,085)	(2,255,965)	82.19%
Sub-Total	(64,329,828)	(137,059,363)	(72,729,535)	46.94%
Taxation Revenue	(250,250,019)	(258,647,555)	(8,397,536)	96.75%
Total	(314,579,847)	(395,706,918)	(81,127,071)	79.50%

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Water	(16,564,521)	(31,112,000)	(14,547,479)	53.24%
Wastewater	(19,130,569)	(36,200,000)	(17,069,431)	52.85%
Gas	(13,590,825)	(34,925,000)	(21,334,175)	38.91%
Appliance Rental	(1,653,116)	(3,080,000)	(1,426,884)	53.67%
Municipal Utilities	(50,939,031)	(105,317,000)	(54,377,969)	48.37%
Total Gross Revenue	\$ (365,518,878)	\$ (501,023,918)	\$ (135,505,040)	72.95%

City of Kingston

Gross Expenditures as at June 30, 2021

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Transit Services	13,968,105	29,178,174	15,210,069	47.87%
Corporate Asset Management & Fleet	99,349	225,192	125,843	44.12%
Transportation Services	5,286,208	13,271,659	7,985,451	39.83%
Engineering Services	278,019	778,478	500,459	35.71%
Public Works Services	11,341,402	24,730,510	13,389,108	45.86%
Solid Waste Services	6,128,301	13,194,924	7,066,623	46.44%
Transportation & Public Works	37,101,384	81,378,937	44,277,553	45.59%
Heritage Services	1,092,644	2,095,390	1,002,746	52.15%
Planning Services	988,566	2,175,943	1,187,377	45.43%
Building & Enforcement	3,340,347	6,204,005	2,863,658	53.84%
Residential Long Term Care	9,453,500	18,854,219	9,400,719	50.14%
Commissioner's Office	118,550	245,589	127,039	48.27%
Community Services	14,993,607	29,575,146	14,581,539	50.70%
Major Projects	234,981	425,082	190,101	55.28%
Business, Real Estate & Environment	407,418	1,050,999	643,581	38.76%
Recreation & Leisure Services	6,241,154	13,793,354	7,552,200	45.25%
Arts & Culture Services	1,467,712	2,717,220	1,249,508	54.02%
Climate Leadership Division	149,269	339,800	190,531	43.93%
Commissioner's Office	166,044	317,000	150,956	52.38%
Business, Environment, & Projects	8,666,578	18,643,455	9,976,877	46.49%

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Legal Services	1,261,314	3,494,985	2,233,671	36.09%
Office of the City Clerk	901,099	1,990,035	1,088,936	45.28%
Facilities Management & Construction Services	2,869,217	7,160,614	4,291,397	40.07%
Communications & Customer Experience	1,694,714	3,846,730	2,152,016	44.06%
Information Systems & Technology	2,553,849	5,386,033	2,832,184	47.42%
Fire & Rescue	13,071,089	26,690,018	13,618,929	48.97%
Human Resources & Organization Development	1,398,263	3,564,676	2,166,413	39.23%
Commissioner's Office	118,663	271,481	152,818	43.71%
Corporate Services	23,868,208	52,404,572	28,536,364	45.55%
Airport	641,277	1,648,010	1,006,733	38.91%
Housing & Social Services	34,633,749	78,632,058	43,998,309	44.05%
Mayor, Council, & CAO	1,607,979	2,876,073	1,268,094	55.91%
Financial Services	1,447,596	3,238,670	1,791,074	44.70%
Finance & Administration	38,330,601	86,394,811	48,064,210	44.37%
Agency Transfers	34,127,684	67,143,263	33,015,579	50.83%
Fiscal Services & Capital Levy	32,584,849	54,933,694	22,348,845	59.32%
Agency and Board Transfers & Fiscal Services	66,712,533	122,076,957	55,364,424	54.65%
Sub-Total	189,672,911	390,473,878	200,800,967	48.58%
Taxation Revenue	2,488,780	5,233,039	2,744,259	47.56%
Total	192,161,691	395,706,917	203,545,226	48.56%

	Actuals Year to Date	Annual Budget	Variance \$	YTD=50% Actual to Budget %
Water	13,950,195	31,112,000	17,161,805	44.84%
Wastewater	16,019,647	36,200,000	20,180,353	44.25%
Gas	11,975,040	34,925,000	22,949,960	34.29%
Appliance Rental	1,551,085	3,080,000	1,528,915	50.36%
Municipal Utilities	43,495,967	105,317,000	61,821,033	41.30%
Total Gross Expenditures	\$ 235,657,658	501,023,917 \$	265,366,259	47.04%